

SANDRA PONCET

Professor of Economics, Paris School of Economics (University Paris 1 Panthéon Sorbonne)
Scientific advisor at CEPII (leading French think tank in economics)

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Professional address:

Centre d'Economie de la Sorbonne – UMR 8174 (CNRS)

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Positions Held

Researcher at CEFC Hong Kong

Sept 2016-

Professor at University of Paris 1, France. Sept. 2011-

Associate Member at Paris School of Economics, France. Sept. 2011-

Senior Research Fellow at FERDI (Fondation pour les Etudes et Recherches sur le Développement International), France. Sept. 2011-

Scientific Advisor CEPII. June 2005-

Scientific Advisor Shanghai Institute of Foreign Trade, China. August 2012-August 2015

Professor at University of Paris 11, France. Sept. 2008-Aug. 2011

Associate Professor (Maître de conférences) at University of Paris 1. Feb. 2005-Aug. 2008

Visiting Professor at the College of Europe (Bruges). 2012-2015.

Visiting Lecturer, Economics Department, University of Michigan, USA. Jan.-May 2007

Post Doc researcher, Tinbergen Institute (Erasmus University Rotterdam), Netherlands, Trade, Industrialization and Development RTN CEPR. April 2004-June 2005

Teaching Assistant at University of Paris 13, Paris. France, Sept. 2002 - Sept. 2004

Summer Internship at the World Bank Research Group, Washington, USA. June-Sept. 2002

Education

2008: French national exam for full professorship (Agrégation de l'enseignement supérieur en sciences économiques), rank : 3

1999-2003: Ph.D. in Economics CERDI, C, France

Dissertation topic: "Integration or Fragmentation of China's domestic market"

Committee: Patrick Guillaumont (director), Jean-Louis Combes, Jaime de Melo, Lionel Fontagné, Shang-Jin Wei, Mary-France Renard.

Awards

2013 : Junior member of Institut Universitaire de France (Sept 2013-Sept 2018)

2012 : One Thousand talent scheme of the Shanghai municipality (Aug. 2012-Aug. 2015)

2006: Principal Investigator of the ANR (French research agency) grant on wage dynamics and globalization in China.

Short-term research invitations

Visiting Scholar, Nihon University, Tokyo, Japan: 2007 (1 month), 2008 (1 month)
Shanghai University of International Business and Economics, China: 2012 (1 month), 2013 (1 month), 2014 (4 months)
Beijing Normal University, China: 2014 (1 week), 2015 (1 month)
Visiting fellow at the International Monetary Fund Research department, Washington, USA: 2004 (1 month), 2005 (1 month)

Teaching

April 2015: Trade and Development in China” 15 hours Integrated M.A. and Ph.D. Program of Economics Fudan University, Shanghai, China.

Since 2011: University of Paris 1

- Econometrics and Impact evaluation (Master 2, 18 hours)
- International Trade (Master 2, 18 hours)
- Development Economics (Master 1, 18 hours)
- Emerging Economies (Master 1, 39 hours)
- Globalization and European Economics (Master 1, 18 hours)

2013-2015: Collège of Europe in Bruges: Development economics and politics (24 hours)

2008-2011: University of Paris 11

- International trade (2st Year, 39 hours)
- Economic geography (Master 1, 39 hours)
- European integration (Master 1, 39 hours)

2009-2013: Sciences-Po Paris

- Growth and Development: China and India (2st Year, 20 hours)
- Development economics (2st Year, 40 hours)
- Development macro-economics (Master Economics and Public Policy, 20 hours)

2007: Visiting lecture University of Michigan (Department of Economics)

- Development Economics (4th year)
- Economics of China (4th year)

Administrative

Director of the research unit Macroeconomics, International economics and development at the Centre d'économie de la Sorbonne, University of Paris 1. Number of staff: 40 and yearly budget 80,000 euros. Sept 2013-

Director of the Master 2 research program Globalization economics in University of Paris 1. Sept 2011-

Elected member of the Economics departmental (management) committee. 2013-
Member of the Research in International Economics and Finance – RIEF network. 2011-
Co-organizer of the Development & Globalization seminar in Paris 1 and of the PhD Development seminar at Paris School of Economics-Paris 1. 2011-

Research Activities

Fields : Development economics, International economics, Transition economics

Topics: Trade and growth, upgrading, structural transformation, FDI, environment, Chinese economy.

Research contracts & financing :

IUF Junior membership: yearly budget 15 000 € (2013-2018).

One thousand Talent Scheme of the Shanghai Municipality: budget (2012-2015: 100 000 €).

Programme Cai Yuanpei 2015-18: (Sino-French financing from the Ministry of Foreign affairs) : budget 30,000 €.

Member of ANR (French national research agency) grant on financing constraints and international trade, 2011-2014: budget 130 000 €.

PI of ANR (French national research agency) grant on wage dynamics and globalization in China, 2006-2009: budget 70 000 €.

Participation to the FP-7 DG Research of the European Commission EFIGE "European Firms in a Global Economy: internal policies for external competitiveness", 2008-12

CEPREMAP research grant, Programme 5 International trade and development 2010 and 2011 (5000 € per year)

Conference organization :

-Organizer Paris School of Economics Workshop "Chinese firms in a globalized world" Jan. 26-27, 2016 in Paris.

-Organizer Doctoral Development meetings, Dec. 10-11, 2016 in Paris.

-Co-organizer of the 17th annual European Trade Study Group (ETSG) conference, Sept 12-14, 2015 in Paris.

-Co-organizer of the 7th annual European Trade Study Group (ETSG) conference, Erasmus University, 2005 in Rotterdam.

Scientific committees

International Network For Economic Research (INFER) Annual Conference 2016, Universitat Rovira i Virgili (Catalonia, Spain)

International conferences on Chinese Economy (CERDI, University of Auvergne): 2013, 2015

RIEF doctoral meetings in international economics : 2012, 2013, 2014 et 2015

PhD Students (University Paris 1)

Caroline Gomes Nogueira (start 2014-), now researcher at International Trade and Industry Unit ECLAC in Mexico.

Geoffrey Teyssier (start 2013-), now PhD fellow in Paris 1.

Meina Xu (start 2013-), now researcher at Shanghai University of International Business and Economics (China).

Joachim Jarreau (2010-2013), now associate professor (MCF) at the University Paris Dauphine.

Direction of post doctorate:

Thomas Vendryes University Paris 1 (June 2011-Aug. 2012) Financing DIM-eco.

Member of Habilitation à Diriger les Recherches (HDR) committees:

Vincent Vicard (Jan. 2016-Paris 1) director

Jérôme Héricourt (June 2012-Paris 1) assessor

Member of PhD committees

Nhat Nguyen-Duc (University Paris 1, 2013); Hang Gao (KU Leuven, 2013), Jiansuo Pei (University of Groningen, 2012), Gaëlle Ferrand (University Paris 1, 2012); Marie-Charlotte Buisson (Clermont-Ferrand, 2012); Yasser Moullan (University Paris 1, 2011); Thomas Vendryes (EHESS, 2011); Carolina Lennon (University Paris 1, 2010); Octavio Escobar (University Paris 9, 2009); Rodrigo Paillacar (University Paris 1, 2009); Selin Ozyurt (University Paris 9, 2009); Vincent Delbecque (University Paris 10, 2009); Marie Daumal (University Paris 9, 2008); William Parente (University Paris 1, 2007)

Member of national evaluation committees:

Member of the jury attributing the national scientific awards in France (Prime d'excellence scientifique, PES): 2012 and 2013.

Evaluation of three research units (Agence d'évaluation de la recherche et de l'enseignement supérieur, AERES) : 2008 and 2009.

Research projects assessments:

- Research grants council of Hong Kong
- DFid (program on China's Development Lessons for Low Income Africa)
- European Research Council (ERC)
- European Science Foundation (ESF)
- Economic and Social Research Council (ESRC-UK)
- National Science Foundation (NSF)
- French Agence Nationale pour la Recherche (ANR)
- Conseil de Recherche et Formation (C.R.F.) de la Fondation Université de la Méditerranée --

Recruitment committees (commission de spécialistes) in French Universities

Université Aix Marseille (2015), Université de Rouen (2012), Université de Lille 1 (2012), Université de Paris 13 (2012), Université Dijon (2011), Université Paris 11 (2011, 2009 and 2008), Université d'Evry (2010), Université Paris Dauphine (2008), Université Paris 1 (2006 and 2007)

Referee reports for :

Review of Economics and Statistics, Journal of Development Economics, Journal of International Economics, Journal of the European Economic Association, World Bank Economic Review, World Development, Economic Development and Cultural Change, Journal of Economic Growth, Economic Journal, Journal of Comparative Economics, China Economic Review etc...

Editorial boards:

China Economic Review, Member of the editorial board: starting 2011- and acting co-editor from January 2016.

Invited conferences & seminars

April 2016 Seminar Hong Kong University
Nov. 2015 Seminar Shanghai University of Finance and Economics
April 2015 Seminar Beijing Normal University & Tsinghua University, Beijing
April 2014 Seminar Beijing University, Beijing
Feb. 2014 Seminar Glasgow University, UK
Jan. 2013 Seminar Rotterdam University, Netherlands
Jan. 2013 Seminar Tubingen University, Germany
Jan. 2013 Seminar Groningen University, Netherlands
Nov. 2012 Seminar Goteborg University, Sweden
June 2011 Third Conference of GIST: International Trade, Firm Location and Services
Stockholm
Feb. 2011 Research workshop on international trade at Warwick University
May 2010 APJAE Symposium on International Trade & the China Economy, City
University of Hong Kong.
Nov 2008 Seminar Université catholique de Louvain-La-Neuve, Belgium.
Sept 2007 Seminar Economics department at the Nihon University, Tokyo, Japan.
July 2007 Seminar LICOS-Katholieke Universiteit Leuven. Belgium

Publication Record

Refereed Journals (in English)

2016, Trade policy and industrial policy in China: What motivates public authorities to apply duties on exports? with Julien Gourdon and Stéphanie Monjon, *China Economic Review*, forthcoming.

2016, Sector relatedness and industrial policy's efficiency: Evidence from China's Export Processing Zones, with Zhao Chen and Ruixiang Xiong, *Journal of Comparative Economics* forthcoming.

2015, Product relatedness and firm exports in China, with Felipe Starosta de Waldemar, *The World Bank Economic Review*, 29 (3), 579-605.

2015, Exchange rate volatility, financial constraints and trade: empirical evidence from Chinese firms, with Jérôme Héricourt, *World Bank Economic Review*, 29 (3), 550-578.

2015, Spatial rebalancing and industrial convergence in China with Françoise Lemoine and Deniz Unal, *China Economic Review*, 34, July, 39-63

2015, Chinese firms' entry on export markets: the role of foreign export spillovers, with Florian Mayneris, *World Bank Economic Review*, 29 (1), 150-179.

2014, Environmental policy and exports: Evidence from Chinese cities, with Laura Hering, *Journal of Environmental Economics and Management* 68, 296-318.

2014, Credit constraints, firm ownership and the structure of exports in China with Joachim Jarreau, *International Economics*, 139, 152-173.

2013, Export upgrading and growth: the prerequisite of domestic embeddedness, with Felipe Starosta de Waldemar, *World Development*, 51, November, 104-118.

2013, Clustering the winners: the French Policy of Competitiveness Clusters, with Lionel Fontagné, Pamina Koenig and Florian Mayneris, *Journal of Regional Science*, 53 (5), 897-922.

2013, French firms at the conquest of Asian markets: The role of export spillovers, with Florian Mayneris, *Journal of Economic Integration*, 28 (2), 354-374.

2013, Wholesalers in International Trade" with Matthieu Crozet and Guy Lalanne, *European Economic Review*, 58, 1-17.

2012, Export Sophistication and Economic Performance: evidence from China, with Joachim Jarreau, *Journal of Development Economics*, 97, 281-292.

2011 How are wages set in Beijing with José de Sousa, *Regional Science and Urban Economics*, 41 (1), 9-19.

2010, Local Export spillovers in France, with Pamina Koenig and Florian Mayneris, *European Economic Review*, 54, 622-641.

2010, Market access on individual wages: evidence from China", with Laura Hering, *Review of Economics and Statistics*, 92 (1), 145-159.

2010, Financial constraints in China: the conditioning effect of FDI and State-Owned Corporate sector", with Walter Steingress and Hylke Vandenbussche, *China Economic Review*, 21 (3), 411-422.

- 2010, Income per capita inequality in China: The Role of Economic Geography and Spatial Interactions with Laura Hering, *The World Economy*, 33 (5), 655-679.
- 2009 Direct and indirect impact of economic geography on wages, with Laura Hering, *China Economic Review*, 20 (1), 1-14.
- 2009, FDI and credit constraints: firm level evidence in China, with Jérôme Héricourt, *Economic Systems*, 33 (1), 1-21.
- 2008, China as an integrated area? Magnitude and determinants of Business Cycles with China", with Jean Barthélémy, *Journal of Economic Integration*, 23 (4), 896-926.
- 2008, Could financial distortions be no impediment to economic growth after all? Evidence from China", with Alessandra Guariglia, *Journal of Comparative Economics*, 36 (4), 633-657.
- 2007, Foreign Direct Investment in China: Reward or Remedy?", with Olena Havrylchyk, *The World Economy*, 30, 1662-1681.
- 2007, FDI in China: spillovers and impact on growth, with Nicole Madariaga, *The World Economy*, 30, 837-862.
- 2006, Provincial migration dynamics in China: borders, costs and economic motivations", *Regional Science and Urban Economics*, 36, 385-398.
- 2006, Economic Integration of Yunnan with the Greater Mekong Subregion", *Asian Economic Journal*, 20 (3), 303-317.
- 2005, A Fragmented China: Measure and Determinants of China's Domestic Market Disintegration", *Review of International Economics*, 13 (3), 409-430.
- 2004, Protectionism and Industry localization in Chinese Provinces", with Cécile Batisse, *Journal of Chinese Economic and Business Studies*, 2 (2), 133-154.
- 2003, Measuring Chinese domestic and international integration?", *China Economic Review*, 14 (1), 1-22.

Refereed Journals (in French)

- 2013, Complexité économique et croissance : une application au cas chinois, with Felipe Starosta de Waldemar, *Revue économique*, 2013/3 (64), 495-503.
- 2011, Economies d'agglomération à l'export et difficulté d'accès au marché, with Pamina Koenig et Florian Mayneris, *Economie et Statistiques*, 435-436, 85-103.
- 2008, Accès au marché et salaires individuels en Chine : l'influence de la propriété des firmes", with Laura Hering, *Revue Economique*, 59 (3), 633-657.
- 2008, Ampleur et déterminants des cycles d'activité en Chine, with Jean Barthélémy, *Economie et Prévision*, 185 (4), 1-15.
- 2005, Protectionnisme et localisation des activités en Chine", with Cécile Batisse, *Economie Internationale*, 101, pp. 61-86.
- 2005, Impact des barrières aux échanges sur la croissance économique : le cas de la Chine", with Shang-Jin Wei, *Revue Economique*, 56 (3), 735-744.
- 2004, La dynamique des migrations intérieures en Chine: frontières et forces centripètes", *Revue Economique*, 55 (3), 623-632.
- 2002, Evolution de l'intégration interne et internationale des provinces", *Revue Economique*, 53, 493-503.

Chapters in books

2011, China's emergence: implications for the European economies, Chapter in book edited by Institute for Applied Economic Research (IPEA). Brasilia, Brazil.

2010, Inward and Outward Investment in China", Chapter in book *China and the World Economy: consequences and challenges* edited by David Greenaway, Chris Milner et Shuyie Yao, Palgrave. London, UK.

2007, Investissements directs étrangers en Chine, with Olena Havrylchyk, Chapter in book *Négociation et processus d'affaires en Chine et en Asie*, Editions Maisonneuve et Larose, Paris.

2006, L'impact des IDE sur la croissance: application au cas chinois, with Nicole Madariaga, Chapitre in book *La Chine: forces et faiblesses d'une économie en expansion*. Edited by d'Yunnan Si and Françoise Hay, Presses universitaires de Rennes.

2006, Domestic Price Integration and Economic Performance in China, chapter in book *Globalisation, Competition and Growth in China*. Edited by Dr Jian Chen, University of Greenwich and Professor Shujie Yao, University of Middlesex. Taylor & Francis.

2002, On the measurement of the openness of the Chinese economy, 2002, with J-L Combes and P.Guillaumont Chapter in book *China and its regions: Economic growth and reform in Chinese Provinces*, Edited by M-F Renard. New Horizons in international business. Edward Elgar Publication.

Reports:

2007, IMF Quotas at Year 2030, with Agnès Bénassy-Quéré, Sophie Béreau, Yvan Decreux, Christophe Gouel. Report for the French Ministry of Economy and Finance.

2003, Study on the implications of the 2005 trade liberalisation in the textile and clothing sector, IFM-CEPII-MAIA report for EU Commission.

Other:

2015, China's Emergence and Its Implications for Europe's Economies, *Global Economic Review*, 44:4, 387-419.

2010, What Chinese provinces export matter for their income and export performance, with Joachim Jarreau, *Asia-Pacific Journal of Accounting and Economics*, 17 (3), 279-297.

2009, Credit allocation in China: firm-level evidence, with Walter Steingress et Hylke Vandenbussche, *MET*, 17 (2), 3-7.

2007, Les investissements directs en Chine, numéro spécial des notes de Synthèse du Ministère des transports, de l'Équipement, du Tourisme et de la Mer.

2006, Commerce inter-provincial, définition dans le dictionnaire de la Chine contemporaine, sous la direction de Thierry sanjuan, Armand Colin.

2005, Country people moving to the cities: the migratory dynamic", with Zhu Nong, *China Perspectives*, 91, 11-24.

2004, China's Domestic Market Fragmentation: Beijing struggles to put regional protectionism to an end", *China Perspectives*. 84, 11-20.

2002, L'ouverture des provinces chinoises", *Tendances de l'Économie Chinoise*. 19.

2000, Propagation d'un choc de croissance par le commerce: simulations à partir d'élasticités bilatérales", *Zones Emergentes*, 9, 17-26.

Book reviews:

2006 Selling China : Foreign Direct Investment during the Reform Era. Book by Yasheng Huang, for Perspectives chinoises. n° 93, janvier - février 2006, page n°70.

2005, "Quand la Chine change le monde" by Erik Izraelewicz, for the edition Universalis of Encyclopaedia Universalis.

Research dissemination and vulgarisation:

VOX columns: <http://www.voxeu.org/>

The cleansing effect of the minimum wage in China, 2014; When exchange-rate volatility affects trade, 2013; Help! Not just anybody: The locational choice of Japanese MNC affiliates, 2009.

LETTRE DU CEPII <http://www.cepii.fr/CEPII/fr/publications/lettre.asp>

Salaire minimum, emploi et productivité : l'expérience chinoise de 2004, La Lettre du CEPII, N°348, octobre 2014 with F. Mayneris

Nouvelles dynamiques spatiales et convergence industrielle en Chine, La Lettre du CEPII, N°339, décembre 2013, with F. Lemoine and D. Ünal

Chine : fin du modèle de croissance extravertie, La Lettre du CEPII, N°298, avril 2010, with G. Gaulier, J. Jarreau, F. Lemoine and D. Ünal.

L'agglomération des exportateurs incite à exporter La Lettre du CEPII, N°290, août 2009 with P. Koenig and F. Mayneris

China : The end of the outward-oriented growth model La Lettre du CEPII, N°298, avril 2010 with G. Gaulier, J. Jarreau, F. Lemoine and D. Ünal.

CEPII BLOG : <http://www.cepii.fr/BLOG/bi/blog.asp>

2015 : La libéralisation commerciale des activités d'assemblage a atténué la pollution locale en Chine

2014 : Le salaire minimum permet d'améliorer la productivité des pays en développement

2014 : Le remboursement discriminant de la TVA aux exportateurs : une politique industrielle efficace pour la Chine

2013 : Volatilité des changes: un frein au commerce, surtout quand le développement financier est faible

2013 : Performance à l'exportation : tous les produits ne se valent pas

2012 : Essor, déclin et renouveau de l'interventionnisme économique

2012 : Pour que la montée en gamme profite à la croissance des émergents

Work in Progress

Quality sorting and intermediaries, with Meina Xu

With a Little Help from My Friends: French retailers and the entry in the Chinese market, with Charlotte Emlinger

Incomplete VAT rebates to exporters : how do they affect China's export performance? with Julien Gourdon, Laura Hering and Stéphanie Monjon

Trade openness and pollution in China: processing versus ordinary trade with José de Sousa and Laura Hering

The cleansing effect of minimum wage: Firm-level and aggregate effects of the 2004 reform of minimum wage rules in China with Florian Mayneris and Zhang Tao